

Are Your Systems Actually Working Together?

A Quick Check-In for Construction Business Owners

Section 1: Where the Gaps Usually Hide

- Do you have to manually enter job info more than once (for estimating, billing, or scheduling)?
- Does your field team use a separate tool or process from your office team?
- Do delays or safety incidents often get reported *after* they've already caused a problem?

If you marked yes to any of these, you're likely dealing with what we call "silent friction"—tech that looks helpful on the surface, but isn't really connected.

Section 2: What to Ask of Your Software Tools

- Can your estimating tool export to QuickBooks or your accounting system?
- Can your scheduling or job tracking app generate reports for office staff automatically?
- Is there a way to pull data from your field tools into one view for project review or invoicing?

Tip: Check the “Integrations” section on your tool’s website—or ask your vendor. If they can’t connect, they should be able to tell you who can.

Section 3: What To Do Next

- Choose one core system to be your “hub” (usually estimating, project management, or accounting)
- Check if the other tools you use integrate with it directly
- Don't see a connection? Look into tools like Zapier, Make, or a partner like IntegraMSP who can help you link systems with fewer steps